

IMPORTANT ONLINE WORKSHOP INSTRUCTIONS

Dear Colleague,

Thank you very much for registering to attend our online workshop "How to Upgrade Your Client Base to Optimize Profits" presented by Capstone Marketing. The webinar is scheduled for:

Wednesday, October 20, 2021 1:00-2:15 p.m. Eastern

(That's 12:00 p.m. Central, 11:00 a.m. Rocky Mountain, 10:00 a.m. Pacific)

Please click the link below to join the workshop: https://zoom.us/j/96528604389?pwd=bStIWVU2aoINdDRNbHFGSotlTo1QZzog
Passcode: **025951**

This workshop will start promptly at 1:00 p.m. Eastern. *Please connect 10-15 minutes in advance for a tech check. We will not be able to handle service or support requests during the session.*

Here are some useful tips to get the most out of the workshop:

- Reserve a conference room and set up a data display and computer so all of your team members can watch the presentation – using safety protocols, of course.
- Prepare in advance by noting at least one client you would like to retain and one you would like to transition out (terminate).
- During the workshop you can submit questions using the Q&A function. You are asked to keep your microphone muted except when asking a question.
- The list of those who login is part of the verification process for CPE so please use your first and last name.
- Submit your questions in advance by emailing <u>icaragher@capstonemarketing.com</u>.

CPE Credit

Following the workshop, you will be invited to complete a brief feedback survey. I would appreciate it if you would take a few minutes to let us know your thoughts about the session. **This is also part of the verification process for the CPE** so it's important that you complete the survey. Note: 1.5 CPE credits will be given to those attending the live workshop.

Watch your email for additional reminders from Capstone Marketing. Meanwhile, I look forward to a fun, focused workshop with you.

Sincerely,

Jean Caragher

Capstone Marketing

P.S.: If you have any additional questions or requests before the webinar, please don't hesitate to contact me (at <u>jcaragher@capstonemarketing.com</u>, or 1-727-324-3379) no later than 30 minutes prior to the program.

P.S.S. This workshop will be recorded.